

## Attorneys answer for the work. AI doesn't.

Legal workflows were historically observable: associates drafted, partners reviewed, accountability and visibility aligned. AI broke that alignment. Firms remain fully accountable (to clients, courts, and the bar) while operating with diminished visibility into the AI usage that introduces risk. Three recent rulings show what's now at stake.

### ***United States v. Heppner* – S.D.N.Y., Feb. 2026**

Exchanges with a public AI platform are not protected by attorney-client privilege. No counsel direction, no enterprise-grade safeguards, no privilege.

### ***Wadsworth v. Walmart Inc.* – D. Wyo., Feb. 2025**

LLM hallucinations continue to wreak havoc: three Morgan & Morgan attorneys sanctioned; one had pro hac vice revoked for filing eight fabricated AI citations.

### ***In re: OpenAI Inc., Copyright Infringement Litigation* – S.D.N.Y., Dec. 2025**

AI prompts and model responses were ruled discoverable. Every AI interaction attorneys have is now a potential future exhibit.

**300+** documented AI hallucinations in court filings (Charlotin database) to date with **three federal sanctions** in a single two-week span. Policy exists at most firms, but sanctions are still happening.

## The 4 gaps sanctions are exposing

### **OBSERVABILITY GAP**

No prompt-level view of AI use. → Can't demonstrate counsel direction or respond to discovery.

### **VERIFICATION GAP**

AI outputs filed without validation. → Rule 11 sanctions. Disqualification. Pro hac vice revoked.

### **RECORD-KEEPING GAP**

Client data in consumer tools. → Privilege waiver. Discoverable interactions.

### **ENFORCEMENT GAP**

Fragmented, unapproved tool use. → Individual liability, disconnected from firm policy.

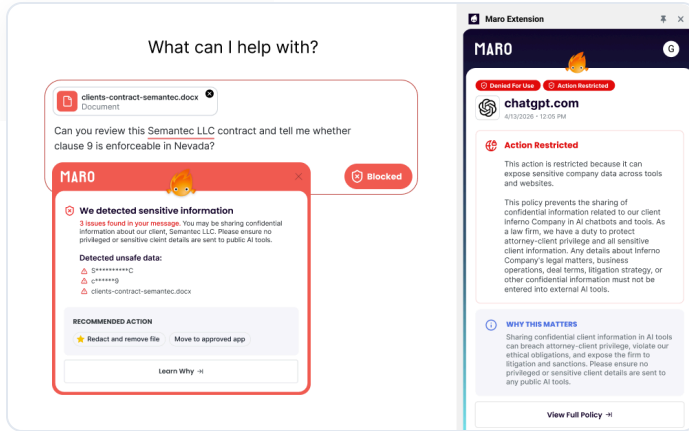
## Meet Maro: A digital guardian that keeps attorneys protected and compliant, automatically.

Maro works where attorneys work: in the browser, at the prompt. It protects privileged data, enforces firm policy automatically, and produces a defensible record of every AI interaction.

### Without Maro → With Maro

Without Maro	✨ With Maro ✨
<p><b>Productivity bottlenecks</b> Restrictive policies push attorneys toward workarounds and unsanctioned tools.</p>	<p><b>Unlock productivity safely</b> 4 hours/week saved and 30–40% more productive by letting attorneys use their tools of choice within sanctioned guardrails.</p>
<p><b>Disproportionately costly leaks</b> Relationships take decades to build, and a single leak of confidential deal terms or litigation strategy to crater.</p>	<p><b>Mitigate reputational damage</b> Tailored detections specific to your firm's clients, matters, and contract obligations.</p>
<p><b>Privilege waiver</b> Third-party AI use without safeguards strips privilege from work product.</p>	<p><b>Preserve attorney-client privilege</b> Enterprise-grade tools under counsel direction, with decision traces to prove it.</p>
<p><b>Individual liability</b> Sanctions fall on the attorney, not the firm.</p>	<p><b>Limit personal liability</b> Workflow-level guardrails translate policy into the moment of decision, keeping attorneys in adherence by default.</p>
<p><b>Regulatory exposure</b> ABA, state bar, HIPAA, SEC, and state AI laws (e.g., Colorado SB 24-205).</p>	<p><b>Ensure regulatory compliance</b> Auditable records of AI use across overlapping ethical and regulatory frameworks.</p>

## How Maro Works



### REAL-TIME COACHING

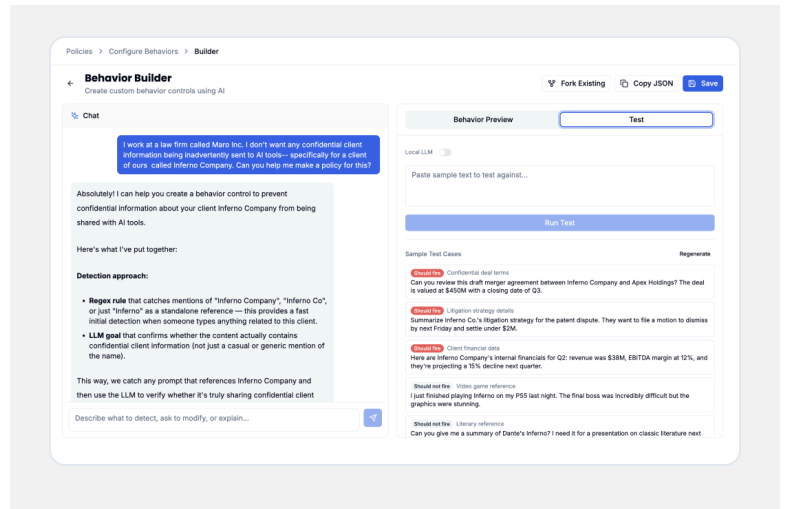
## Stop Client Data from Reaching Public AI

When an attorney is about to expose privileged information, Maro pauses the prompt, names the violation, and offers safe paths forward: redact sensitive data or redirect to an approved tool.

### FIRM-SPECIFIC POLICY

## Tune What Counts as Sensitive for Your Firm

Client names, matter types, and OCG terms become enforceable rules at the prompt. A confidentiality clause for one client enforces differently than another, automatically.



Corrected

Employee pasted content that violated the **Client Confidentiality Policy** and course corrected their behavior before submitting sensitive data.

Action: Paste • Apr 19, 11:16:31 AM

\*\*\* [Encrypted content] \*\*\*

Maro action: Blocked submission and issued a warning with remediation advice  
Apr 19, 11:16:31 AM

Employee action: Chose a remediation action - Redact Sensitive Information  
Apr 20, 11:17:17 AM

### DEFENSIBLE RECORD

## Every AI Interaction, on the Record

Who used what, when, and what was prevented. Queryable, exportable, and structured for discovery, bar inquiries, and OCG audits.

## From AI risk to defensible governance, now

Maro's team partners with your firm to take AI governance from policy to enforcement, in three phases.

### 01 Illumination: Activity Assessment

We identify where AI is actually in use across the firm, including apps, use cases, and prompt-level decision traces. Full visibility into ChatGPT, Claude, Gemini, Perplexity, and emerging tools, plus personal-account usage that bypasses firm logging.

*Deliverable: AI Usage Inventory and Impact Assessment*

### 02 Insight: Policy Creation

We classify high-risk usage and map it to your obligations under ABA Formal Opinion 512, state bar ethics rules, and applicable state AI laws. Policies become active behavioral controls tied to specific matters and tools.

*Deliverable: Defensible policy framework*

### 03 Intervention: Policy Enforcement

We deploy adaptive, real-time guardrails in the browser, prevent privileged data exposure at the point of action, and tune enforcement to your firm's matters and tools. Just-in-time interventions reinforce safe attorney behavior without blocking productivity.

*Deliverable: Active enforcement with weekly governance reporting*

**Privilege, competence, and supervisory duty  
don't pause for **ungoverned AI**.**

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